

## Sharing System

### 1 Create Curiosity and Connections

- Watch Kathy Coover's [How to become a Master Connector](#)



### 2 Set the Appointment

- Setting the appointment is the most important step.
- Provide two different time options for the three way call with your sponsor/mentor/or person with whom this contact will connect.
- Read [Setting the Appointment](#).

### 3 Don't be a fool, use the tools!

You've shared your Isagenix story, so what's next? Use the tools! Don't be the expert. Use targeted product and business tools for each new person you talk to. In the [Team Create](#) → [Freedom](#) → [Sharing System](#) section you will find videos that correspond with each solution.

In a text, Facebook PM or email ensure you have sent the following:

- Video or story that matches solutions they are seeking.
- 3 videos or stories in total that are inspirational, informational (product solution) and business-based. Watch all Isamovie.com videos to find the information that best suits the needs of your contact.

Sample:

Hi Joe,

Nice meeting you at the gym yesterday. I am excited to help you with your fitness goals.

Please take a few minutes to review the following story and videos:

<https://www.isagenix.com/en-US/people/athletes-success-stories>

<http://www.teamisagenix.com/>

<http://www.isagenix.com/~media/promotion/you-plus-two-them-plus-two/you-plus-two-flyer/us-en-you-plus-2-flyer.pdf>

<http://www.isagenix.com/~media/promotion/you-plus-two-them-plus-two/you-plus-two-flyer/us-en-you-plus-2-flyer.pdf>

<http://www.isagenix.com/~media/promotion/you-plus-two-them-plus-two/you-plus-two-flyer/us-en-you-plus-2-flyer.pdf>

<https://www.youtube.com/watch?v=Ncp8Xiv52DA>

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Looking forward to chatting with you at 8:00pm tonight.

### 3 3-way Call

The 3-way call is a non-negotiable item in your business success. First, it is used to welcome and connect new people to the team and resources. Second, it is used to help brand new people to easily enroll their first prospects as well as learning from more experienced business partners.

- Listen to [Mastering the 3 Way Call](#)

For the 8 Steps for a Successful 3-Way Call, please refer to [www.team-create.com](http://www.team-create.com) → [Freedom](#).